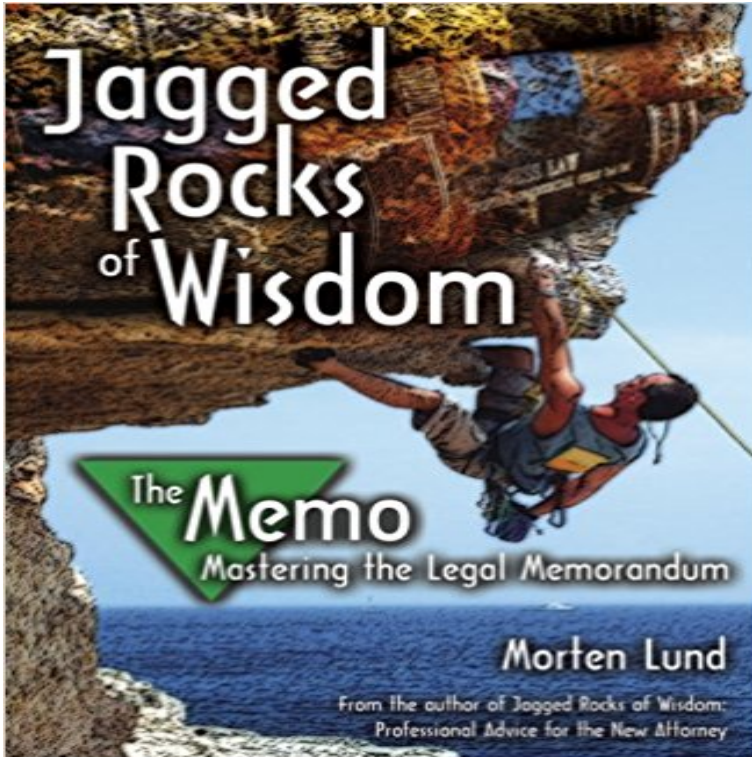


# Jagged Rocks of Wisdom - The Memo: Mastering the Legal Memorandum



This book focuses on one of the most complex aspects of professional work for a new attorney: researching, drafting, and refining the crucially important legal memorandum. It is difficult to convey to a non-lawyer just how stressful the world of the new law associate is—the nearest comparison is to that of the medical resident—and much of the reason for that stress is the legal memorandum, upon which a client's fate can rest (along with the associates). This book breaks the process of the legal memorandum into 21 Rules. By design these rules are conflicting and even internally inconsistent—just as with the practice of law itself (and one of Lund's first points about legal memoranda). In this, the only book available to the new attorney on the proper approach to legal memoranda, the mysteries are revealed. The process and survival will be no less arduous, but with this book the journey will not be nearly as treacherous.

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