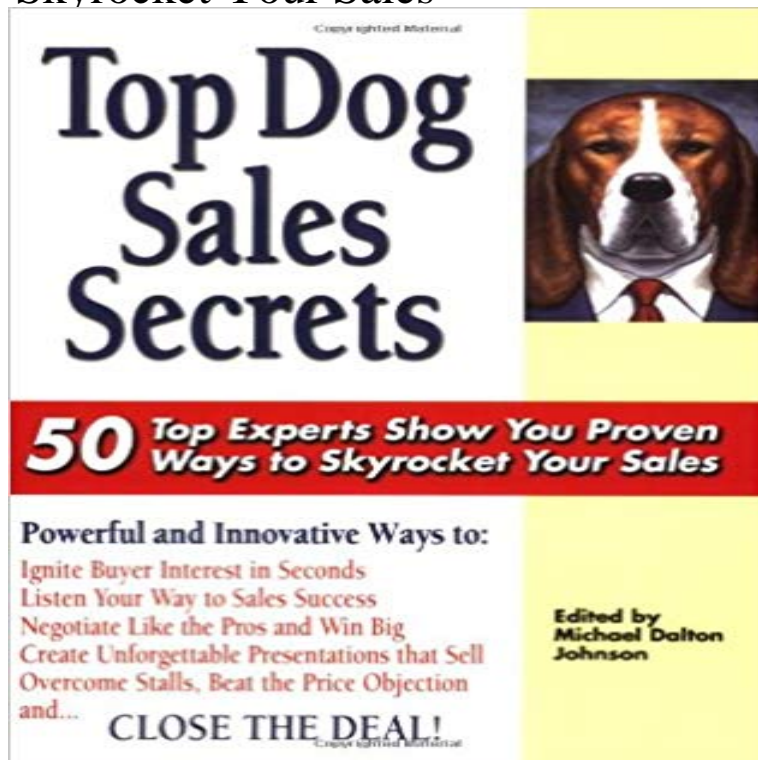


Top Dog Sales Secrets: 50 Top Experts Show You Proven Ways to Skyrocket Your Sales



Its like reading the best ideas from 50 sales books all in one book, says Michelle Nichols of Savvy Selling International. Readers learn proven sales techniques from 50 of Americas most renowned sales experts. Selected by the editors of SalesDog.com, the book covers 80 valuable sales-skills lessons covering prospecting, cold calling, negotiating, deflecting stalls, sales scripts that work, closing strategies, getting calls returned, and many other invaluable sales secrets the pros know. Big companies happily pay thousands for this advice. Collectively, these experts have coached thousands of sales professionals and increased sales revenues for a virtual Whos Who of American businesses such as IBM, Avon, and Microsoft.

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